



Annexure C:

Survey Response Summary



RenewBuy

Company: RenewBuy

Beneficiary: Insurance Advisor

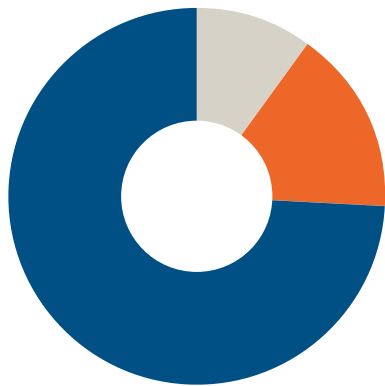
Answer the following on a scale of 1 to 4.

1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Agree

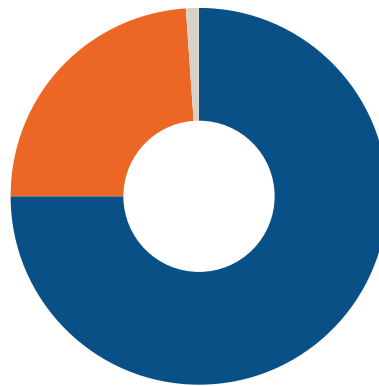
Age: 18-25 years 26-45 years Above 45 years	Area: Location/Town	Gender: Male Female Other	Pincode:			
			1	2	3	4
Commissions from RenewBuy has increased my monthly income						
RenewBuy's platform & service support has helped me reduce time spent on backend efforts and has reduced my operating costs						
RenewBuy's platform & Relationship Manager's support has helped me reach more customers and service them better						
RenewBuy has improved my customer retention rate						
RenewBuy enables training & skill development for me through their Partner App as well as through training sessions						

RenewBuy (288 respondents)

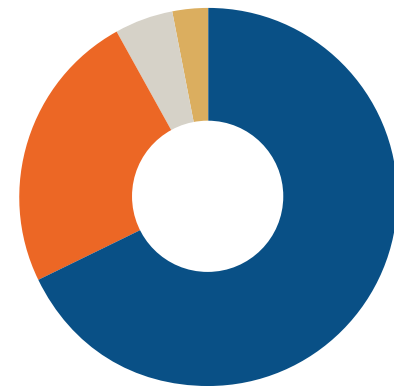
Age



Gender

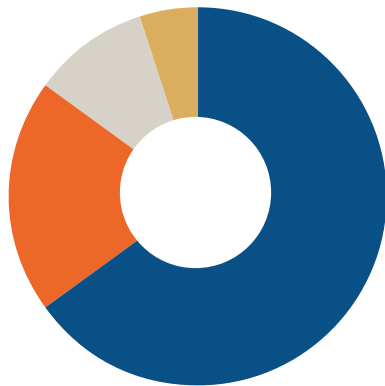


Commissions from RenewBuy have increased my monthly income

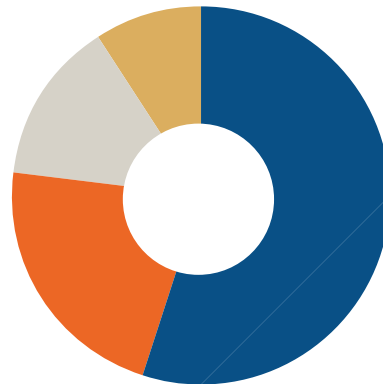


RenewBuy

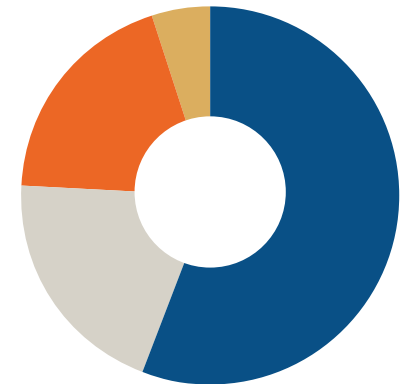
RenewBuy's platform & service support has helped me reduce my time spent on backend efforts and has reduced my operating costs



RenewBuy's platform & Relationship Manager's support has helped me reach more customers and service them better



RenewBuy has improved my customer retention rate



RenewBuy

RenewBuy enables training & skill development for me through their Partner App and through training sessions



Wonderchef

Company: Wonderchef

Beneficiary: DTH Members

Answer the following on a scale of 1 to 4.

1: Strongly Disagree, 2: Disagree, 3: Neutral, 4: Agree, 5: Strongly Agree

Age: 18-25 years

26-45 years

Above 45 years

Area: Rural

Semi-Urban

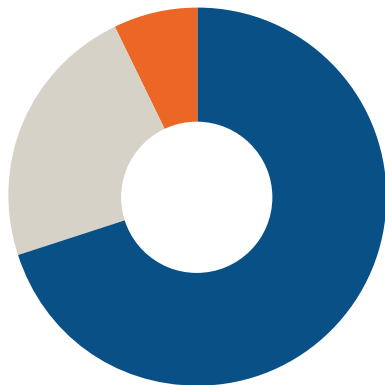
Urban

State:

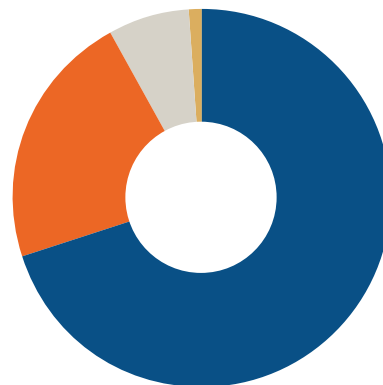
	1	2	3	4
Wonderchef business has helped me improve my income				
The earnings from Wonderchef have helped me become more independent				
I am proud of being known as a Wonderchef business partner in my social circle				
Wonderchef has helped me build a strong social and professional network				
I have earned more respect within my family working with Wonderchef				
Wonderchef has provided me with regular training opportunities				
Wonderchef has encouraged women in my area to become entrepreneurs				

Wonderchef (672 respondents)

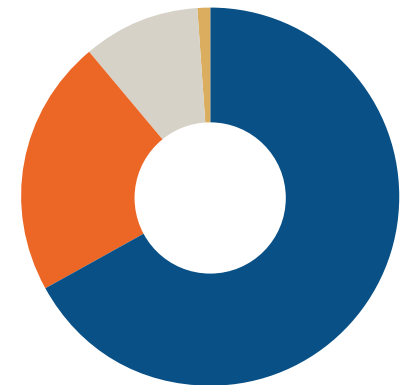
Age



Wonderchef business has helped me improve my income

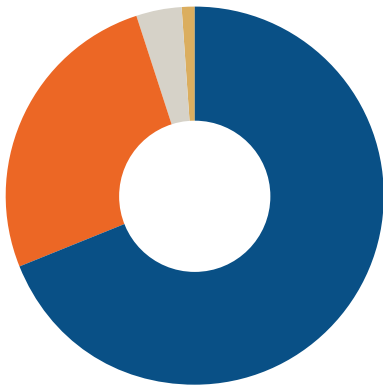


Earnings from Wonderchef have helped me become more independent



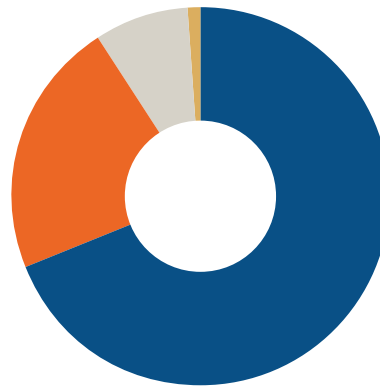
Wonderchef

I am proud of being known as a Wonderchef business partner in my social circle



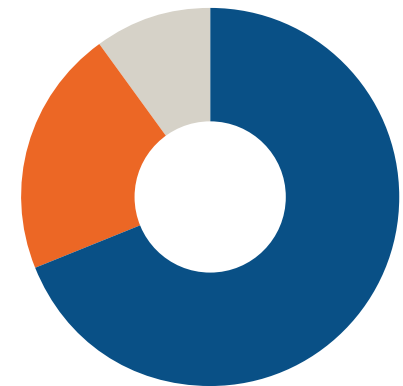
● Strongly Agree	26%
● Agree	69%
● Disagree	4%
● Strongly Disagree	1%

Wonderchef has helped me build a strong social and professional network



● Strongly Agree	22%
● Agree	69%
● Disagree	8%
● Strongly Disagree	1%

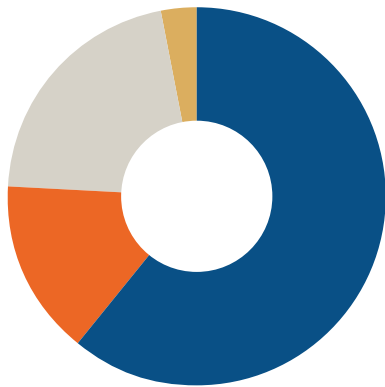
I have earned more respect within my family working with Wonderchef



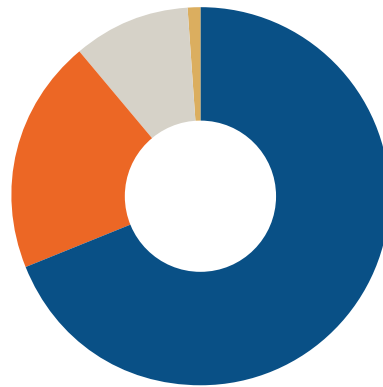
● Strongly Agree	21%
● Agree	69%
● Disagree	10%
● Strongly Disagree	0%

Wonderchef

Wonderchef has provided me with regular training opportunities



Wonderchef has encouraged women in my area to become entrepreneurs



Capital Bank

Company: Capital Small Finance Bank

Beneficiary: Small Ticket Loan Customer (MSME or Agri Loan)

Answer the following on a scale of 1 to 4.

1: Strongly Disagree, 2: Disagree, 3: Neutral, 4: Agree, 5: Strongly Agree

Age: 18-25 years

26-45 years

Above 45 years

Branch Name:

Gender: Male

Female

Other

Pincode:

Is Capital Bank your primary banker?

Yes

No

What type of loan have you taken from Capital Bank?

Agri

MSME

Rank these attributes of Capital Bank in order of preference (please scroll if necessary to view all options)

1

2

3

4

5

Rate of Interest

Customer Service Quality

Turn Around Time

Branch proximity

Has the loan from Capital Bank helped you grow your business?
(MSME respondents only)

Yes

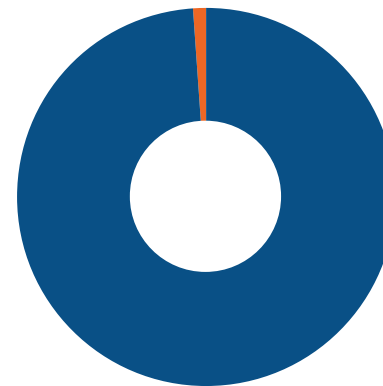
No

Capital Bank *(100 respondents)*

Age

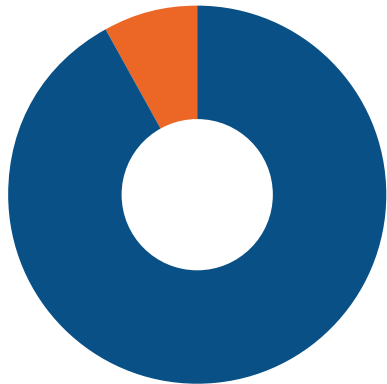


Gender



Capital Bank

Is Capital Bank your primary banker?



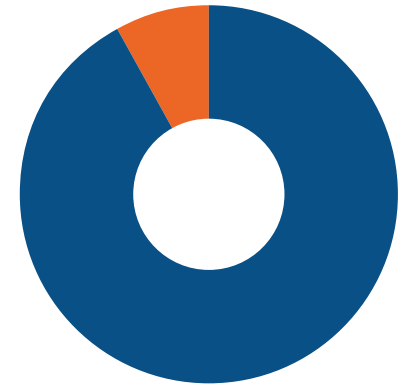
No 8%
Yes 92%

What type of loan have you taken from Capital Bank?



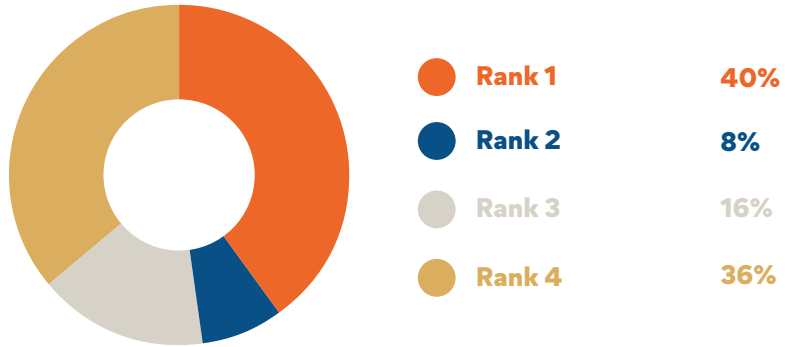
Agri 44%
MSME 56%

Has the loan from Capital Bank helped you grow your business?
(MSME respondents only)

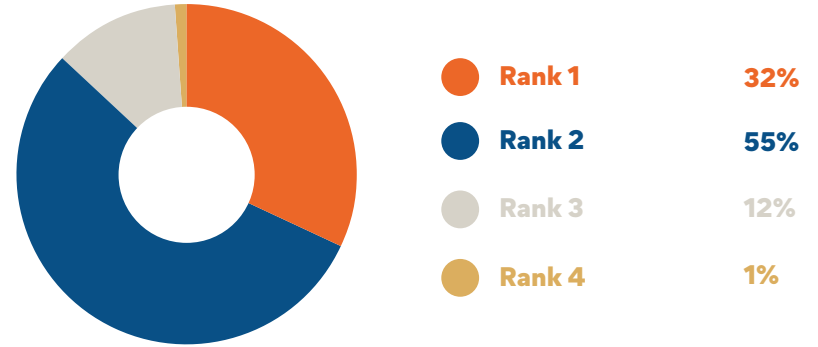


No 8%
Yes 92%

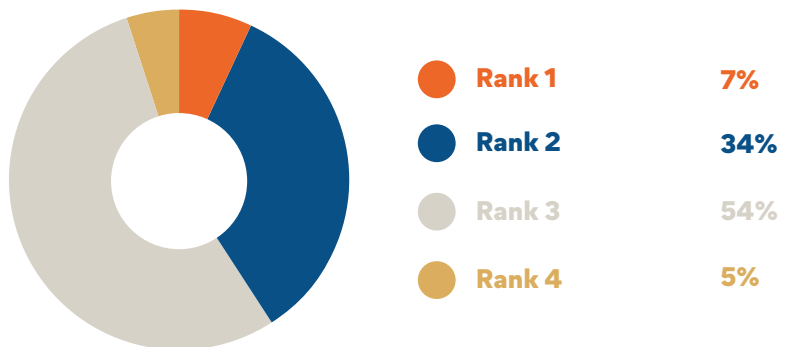
**Rank the attribute in order of preference:
Rate of Interest**



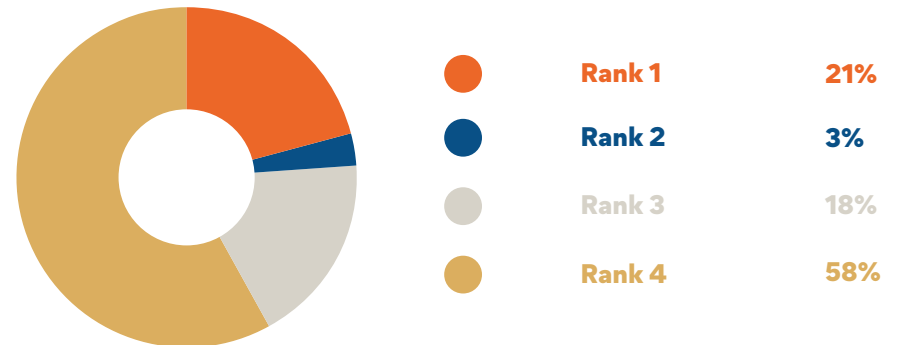
**Rank the attribute in order of preference:
Customer Service**



**Rank the attribute in order of preference:
Turn Around Time**



**Rank the attribute in order of preference:
Branch Proximity**

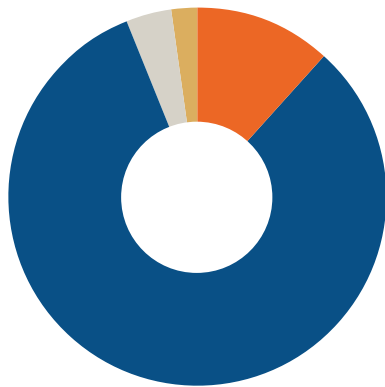


Berar Finance

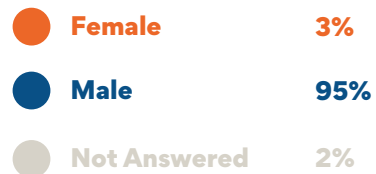
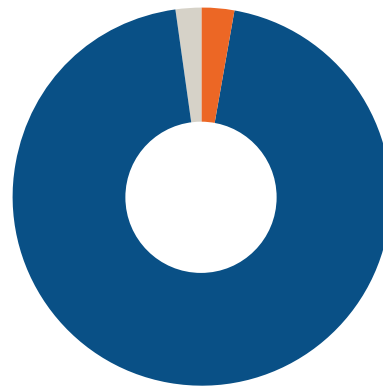
Company: Berar Finance				
Beneficiary: Sub-dealer				
Respondent Information				
Age: 18-25 years 26-45 years Above 45 years	City/Town/Village	Gender: Male Female Other	Pincode:	Name of Dealership: (Optional)
Beneficiary Survey (All fields are required to be answered)				
What percentage of your customers need financing (0%-100%)?				
How many financier desks do you have at your dealership (report only in numerals)?				
What percentage of vehicles sold by you are financed by Berar Finance (0-100%)?				
The Berar Finance team is prompt in loan sanctioning (mark only one option)	<ul style="list-style-type: none">• Strongly Disagree• Disagree• Agree• Strongly Agree			
How many employees/ (both permanent and contractual) do you have in your dealership? (mark only one option)	<ul style="list-style-type: none">• <20• 20-50• 51-75• >75			

Berar Finance *(200 respondents)*

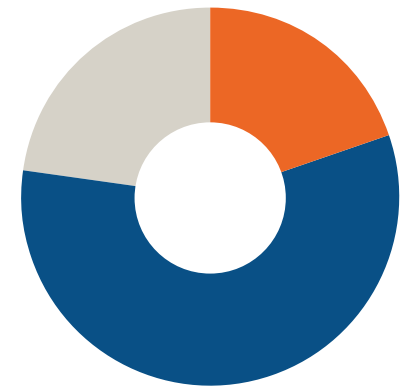
Age



Gender

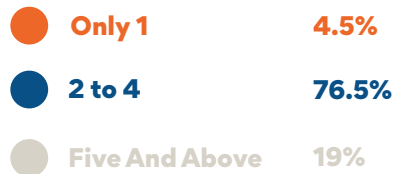
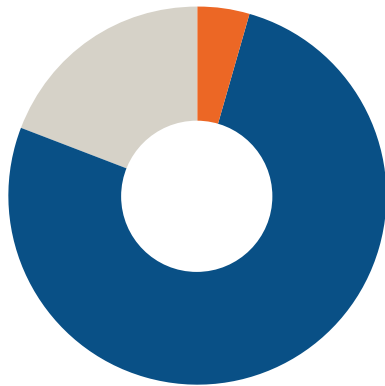


What percentage of customers need financing?

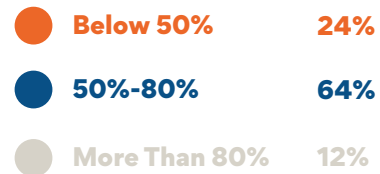
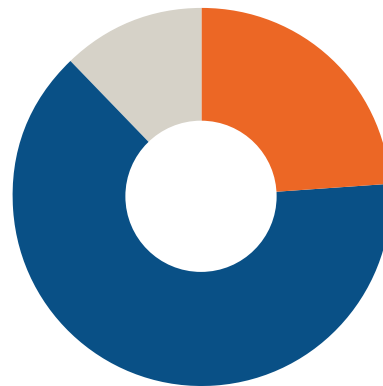


Berar Finance

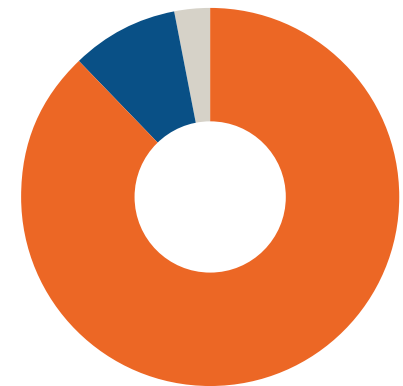
How many financer desks do you have?



What percentage of vehicles sold are financed by Berar?



Berar team is prompt in loan sanctioning



Berar Finance

How many employees/ (both permanent and contractual) do you have in your dealership?

